



M. J. ELECTRIC Case Study

How M. J. Electric Saves 148 Days Per Year

About M. J. Electric

Serving customers nationwide for over 60 years, M. J. Electric provides comprehensive electrical construction services specializing in utility, electrical, and instrumentation construction and maintenance.

HEADQUARTERS
Iron Mountain, Michigan

INDUSTRY
Construction

COMPANY SIZE
Large Enterprise (1,000 +)

"We were looking for somebody that we could trust by just saying, 'Here's the information, please set it up and take care of it.' We don't have to do any follow-ups, everything is done for us. We've saved so much time with CMS Logistics."

-Norm LaFave, Purchasing Assistant at M.J. Electric

Background

M. J. Electric, a nationwide electrical construction company, manages thousands of jobs on a day-to-day basis. Ordering roll-off dumpsters and other site services for these locations used to take over four hours each day before M. J. Electric partnered with CMS Logistics. A single point of contact has not only saved time for project managers, but it's also streamlined billing efforts into a singular, efficient effort for the M. J. Electric accounting team.



Logistical Challenges for Purchasing

Managing thousands of jobs across multiple states creates a myriad of logistical challenges for M.J. Electric's Purchasing team



Wasted Time and Resources

Coordinating rentals for job sites in different locations takes up a significant amount of man hours.



Never-Ending Invoice Reconciliations

Reconciling accounts with missing job numbers, inconsistent invoices, and varying processes across hundreds of vendors is a major issue for Accounting.

Challenge:

Managing Thousands of Jobs Across Multiple States

At any given time, M. J. Electric is managing over 2,000 active jobs. It's a game of logistical Jenga for guys like Norm LaFave and his purchasing team, as they're tasked with ensuring job sites operate efficiently in every location by purchasing the materials and tools required for each unique location. For Norm, this included booking rentals as well – and when it comes to planning and purchasing for that many job sites, time is money.

Norm was spending four hours a day coordinating rentals, making phone calls back and forth, searching online for local vendors, and dealing with issues such as missing fax or credit card information. The majority of M. J. Electric's people required same-day or next-day delivery, making the task even more challenging. The company needed a single point of contact to take on the vast amount of work, and one call to CMS Logistics eliminated all the hassle for Norm's team.



"There's no exaggeration that CMS Logistics has saved me four hours per day. That greatly helps the company and it's not just me, there are all the other purchasing agents that have access to CMS as well."

–Norm LaFave, Purchasing Assistant at M.J. Electric

How Much Time Can We Save For You?

CMS Logistics leverages its nationwide database of vetted haulers and site rental service providers, who meet our exceptional service standards. One simple click or call forever eliminates the hassle of sourcing and managing dumpsters and other site services.

Solution:

Streamlined Logistics, Billing and Customer Service

1 A Single Point of Contact to Service Nationwide Job Sites

Norm and his team are personally assigned a Project Manager that is familiar with the M. J. Electric account and its common needs. This focused level of customer service, paired with CMS Logistics' nationwide relationships to source dumpster rentals and other job site services, provides M. J. Electric with a level of support that eliminates four hours of work – every day.

2 Streamlined Billing That Eliminates Follow-Ups

A single source of billing eliminated the headaches of reconciling accounts with missing job numbers, inconsistent invoices, and varying processes across hundreds of vendors. M. J. now receives invoices in one delivery, once a month. This customized process increased efficiency significantly within M. J. Electric's Accounts Payable department, enabling them to stay up to date and not fall behind on their work.

3 Reliable Customer Service

With a team of over a dozen purchasers, reliable customer service is paramount at M.J. Electric. CMS has saved Norm and his team four hours per day and enabled them to access emergency support 24/7, even in remote locations without cell phone data.

Results

130 DAYS SAVED PER YEAR IN PURCHASING!



PLUS 18 DAYS PER YEAR IN ACCOUNTING FOR A TOTAL OF 148 DAYS SAVED!

Call 855-716-3232 for Nationwide Job Site Services



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RentCMS.com